

Quarterly Enrollment Report
New York State Office of Managed Care
December, 2002

HMOs

Quarter 4, 2002	Location	Group	POS	Indiv	Conver	Mcaid	Mcare	Other	Quarter	+/- from Prior Quarter		
									Total	Total	MCaid	MCare
Aetna Health Inc. (1160286)	New York	308,336	123,485	19,250	0	0	20,512	0	471,583	-4.66%	N/A	-3.9%
AmeriChoice of New York, Inc. (1330195)	New York	0	0	40	0	79,176	2,343	0	81,559	9.50%	9.58%	6.6%
AmeriHealth Health Plan, Inc. (1380298)	Tarrytown	0	0	4	0	0	0	0	4	0.00%	N/A	N/A**
Atlantis Health Plan, Inc. (1430100)	New York	407	10,316	20	0	0	0	0	10,743	-38.71%	N/A	N/A**
Capital District Physicians Health Plan (1090384)	Albany	244,928	759	1,822	0	47,310	7,564	0	302,383	1.17%	6.26%	0.7%
Cigna Healthcare of New York, Inc. (1180186)	New York	42,867	32,264	1,666	0	0	0	0	76,797	3.67%	N/A	N/A**
Elderplan, Inc. (1300185)	Brooklyn	0	0	0	0	244	10,289	0	10,533	0.75%	10.25%	0.5%
Empire HealthChoice HMO, Inc. (1350196)	New York	238,215	0	21,052	0	0	55,196	0	314,463	16.52%	N/A	100.0%
Excellus Health Plan, Inc. (1390598)	Rochester	615,034	26,652	4,193	159	55,999	64,047	0	766,084	100.00%	100.00%	100.0%
GHI HMO Select, Inc. (1410199)	Kingston	31,481	301	878	0	7,708	0	0	40,368	4.86%	18.07%	N/A**
Health Insurance Plan of Greater New York, Inc (1050178)	New York	506,104	36,709	10,952	2,500	166,149	100,610	0	823,024	4.03%	17.83%	1.7%
HealthNet (1250287)	White Plains	28,341	161,966	2,942	0	0	6,583	0	199,832	1.53%	N/A	-0.1%
HealthNow New York Inc. (1140685)	Buffalo	119,678	154,391	1,107	0	32,929	21,365	0	329,470	0.88%	8.42%	5.2%
HealthNow New York Inc. (1141685)	Latham	15,500	56,429	501	0	8,303	18,895	0	99,628	5.50%	32.16%	3.7%
Horizon HealthCare of New York, Inc. (1400199)	New York	474	0	0	0	0	0	0	474	-6.75%	N/A	N/A**
Independent Health Association, Inc. (1070680)	Buffalo	261,859	20,459	1,781	272	28,078	21,436	0	333,885	-0.58%	0.83%	0.1%
MagnaHealth of New York, Inc. (1360296)	Garden City	178	0	73	0	0	0	0	251	3.98%	N/A	N/A**
Managed Health, Inc. (1280290)	New York	204	0	94	0	0	22,218	0	22,516	0.08%	N/A	0.5%
MDNY Healthcare, Inc. (1340295)	Melville	47,284	14,438	722	0	0	0	0	62,444	0.97%	N/A	N/A**
MVP Health Plan, Inc. (1080383)	Schenectady	314,649	30,660	476	0	0	0	0	345,785	-0.47%	N/A	N/A**
Oxford Health Plans of New York (1170186)	New York	92,184	828,344	41,920	0	0	67,474	0	1,029,922	-0.78%	N/A	0.7%
Rochester Area HMO/Preferred Care (1060579)	Rochester	85,830	503	500	0	18,122	43,394	0	148,349	1.94%	0.73%	2.4%
UnitedHealthcare of New York, Inc. (1260187)	New York	12,242	48,919	2,616	0	35,168	12,856	0	111,801	30.68%	29.05%	24.0%
Vytra Health Plans Long Island, Inc. (1150285)	Melville	61,979	30,928	117	0	6,423	0	0	99,447	-0.23%	-6.32%	N/A**
WellCare of New York, Inc. (1240287)	New York	0	0	0	0	32,884	1,372	0	34,256	12.67%	13.62%	-10.2%
HMO Quarter 4, 2002 Totals	Penetration Rate: 29.8%	3,027,774	1,577,523	112,726	2,931	518,493	476,154	0	5,715,601			

* indicates either the plan does not serve Medicaid or there was no change in Medicaid enrollment from the previous quarter.

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PHSPs

Quarter 4, 2002	Location	Group	POS	Indiv	Conver	Mcaid	Mcare	Other	Quarter	+/- from Prior Quarter		
									Total	Total	MCaid	MCare
ABC Health Plan, Inc. (2170195)	New York	0	0	0	0	7,982	0	0	7,982	N/A**	12.57%	N/A**
Affinity Health Plan, Inc. (2010186)	Bronx	0	0	0	0	107,087	0	0	107,087	N/A**	21.19%	N/A**
Buffalo Community Health, Inc. (2190696)	Buffalo	0	0	0	0	9,489	0	0	9,489	N/A**	10.02%	N/A**
CarePlus, LLC (2180196)	New York	0	0	0	0	48,466	0	0	48,466	N/A**	20.78%	N/A**
CenterCare, Inc. (2050188)	New York	0	0	0	0	60,847	0	0	60,847	N/A**	16.26%	N/A**
Community Choice Health Plan of Westchester, Inc. (2140295)	Yonkers	0	0	0	0	12,263	0	0	12,263	N/A**	3.34%	N/A**
Community Premier Plus, Inc. (2200196)	New York	0	0	0	0	22,791	0	0	22,791	N/A**	27.40%	N/A**
HealthFirst PHSP, Inc. (2090194)	New York	0	0	0	0	121,956	0	0	121,956	N/A**	14.73%	N/A**
HealthPlus, Inc. (2100195)	Brooklyn	0	0	0	0	120,717	0	0	120,717	N/A**	18.78%	N/A**
Hudson Health Plan, Inc. (2040287)	Tarrytown	0	0	0	0	27,269	0	0	27,269	N/A**	11.94%	N/A**
MetroPlus Health Plan (1130185)	New York	0	0	0	0	110,327	0	0	110,327	N/A**	20.22%	N/A**
Neighborhood Health Providers, LLC (2150195)	New York	0	0	0	0	59,834	0	0	59,834	N/A**	12.38%	N/A**
New York State Catholic Health Plan, Inc. (2060193)	Rego Park	0	0	0	0	148,766	0	0	148,766	N/A**	10.97%	N/A**
SCHC Total Care, Inc. (2020487)	Syracuse	0	0	0	0	16,368	0	0	16,368	N/A**	4.36%	N/A**
St. Barnabas Community Health Plan/Partners in Health (2130195)	Bronx	0	0	0	0	21,770	0	0	21,770	N/A**	8.23%	N/A**
Suffolk County Department of Health Services (2110295)	Hauppauge	0	0	0	0	11,598	0	0	11,598	N/A**	4.88%	N/A**
The New York-Presbyterian Community Health Plan, Inc. (2160195)	New York	0	0	0	0	29,920	0	0	29,920	N/A**	17.85%	N/A**
PHSP Quarter 4, 2002 Totals	Penetration Rate: 4.9%	0	0	0	0	937,450	0	0	937,450			

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Managed Care Quarter Summary

<u>Full Capitation</u>	<u>Group</u>	<u>POS</u>	<u>Indiv</u>	<u>Conver</u>	<u>Mcaid</u>	<u>Mcare</u>	<u>Other</u>	<u>Total Full Capitation</u>
<u>Quarter 4, 2002:</u>	3,027,774	1,577,523	112,726	2,931	1,455,943	476,154	0	6,653,051
<u>Previous Quarter:</u>	3,050,425	1,578,191	115,881	3,101	1,264,151	469,892	0	6,481,641
<u>Change from Prior Quarter:</u>	-22,651	-668	-3,155	-170	191,792	6,262	0	171,410
<u>% Change from Prior Quarter:</u>	-0.7%	0.0%	-2.7%	-5.5%	13.2%	1.3%	N/A	2.6%

Partial Capitation

<u>Total Partial Capitation (Medicaid):</u>	14,506
<u>Total OTHER Medicaid:</u>	8,759
<u>TOTAL MEDICAID:</u>	1,479,208

Total Capitation

<u>All Categories This Quarter:</u>	6,676,316
<u>Total Capitation Previous Quarter:</u>	6,504,105
<u>Penetration Rate for all Managed Care:</u>	34.8% *
<u>Total % Change from Prior Quarter:</u>	2.6%

* 19,157,532 -- 2002 Estimated Census, NYS Department of Economic Development

Note: The Medicaid Enrollment figures do not compare to the monthly reports. These figures are refreshed to capture enrollment updates that occurred.